I, Floyd Wright, declare that the following statements are true and correct, based on my personal observation. knowledge and interactions with PF Lazor:

My name is Floyd Wright. I have lived at 4207 Patricia Street, Fremont since 1961. I left the position of Field Engineer Senior with Lockheed in order to be self-employed, and am at present a contractor working in home refurbishments.

I first met PF Lazor in 1983 through Marlene Hepp, a realtor. She introduced me to PF in regard to A. L. Williams. a national, multi-level marketing company in the life insurance and investment fields. He became part of my organization and was quite effective in recruiting people, training and motivating them and assisting them to succeed. This required tact, consideration for others and a fairness in dealing with their personalities, problems and interactions. He became admired and respected by co-workers and clients alike.

He was making exceptional progress toward becoming a Regional Vice President at the time of his incarceration and I feel confident he would have made that position had he remained free.

Had I been asked to be a character witness during his trail. I would have been happy to do so. I believe PF to be a person of gentle disposition, good character and loyal friendship.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge.

DATED: 10 Oct 89

Floyd T. Wright